

Tor RFC 17/18 Financial Performance

Sales/Income	Target	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	Total	Variance
House	£64,147	£3,265	£7,246	£3,303	£2,939	£5,733	£8,325	£6,027	£5,087	£3,524	£4,282	£6,001	£4,092	£59,824	£4,323
Sponsorship	£14,092	£317	£0	£785	£4,500	£560	£114	£0	£0	£389	£0	£200	£290	£7,155	£6,937
Playing	£4,014	£775	£0	£0	£0	£(226)	£4,549	£(3,827)	£358	£350	£145	£265	£115	£2,504	£1,511
Minis	£14,104	£1,309	£0	£0	£0	£5,430	£5,281	£1,832	£1,005	£800	£929	£1,620	£1,175	£19,379	£5,275
Pilton	£22,651	£0	£23,388	£3,200	£0	£8	£0	£0	£0	£0	£0	£0	£0	£26,597	£3,946
Carnival	£0	£0	£0	£0	£0	£0	£0	£13,091	£0	£0	£0	£0	£0	£13,091	£13,091
Business	£2,341	£112	£100	£157	£224	£790	£229	£145	£134	£167	£122	£139	£118	£2,438	£97
Total	£121,349	£5,777	£30,734	£7,445	£7,663	£12,295	£18,498	£17,268	£6,583	£5,230	£5,478	£8,226	£5,790	£130,987	£9,638
Costs	Budget	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	Total	Variance
House	£58,839	£5,765	£4,044	£4,292	£4,071	£6,907	£4,506	£8,870	£5,738	£4,282	£4,467	£4,639	£7,828	£65,411	£6,572
Sponsorship	£8,607	£0	£0	£0	£270	£500	£217	£0	£0	£0	£0	£0	£125	£1,112	£(7,495)
Playing	£12,480	£112	£28	£0	£2,970	£806	£752	£1,160	£1,293	£537	£1,369	£1,046	£1,389	£11,463	£(1,017)
Minis	£9,680	£0	£2,183	£1,060	£164	£2,127	£1,037	£1,450	£82	£288	£648	£115	£309	£9,463	£(217)
Pilton	£22,651	£613	£7,964	£7,135	£0	£0	£0	£0	£0	£0	£0	£0	£0	£15,712	£(6,939)
Carnival	£17,298	£0	£0	£0	£0	£0	£157	£7,638	£647	£0	£0	£0	£0	£8,442	£(8,856)
Business	£11,798	£749	£582	£1,025	£942	£1,103	£1,172	£802	£1,071	£556	£786	£2,554	£965	£12,306	£508
Total	£141,353	£7,239	£14,802	£13,512	£8,417	£11,442	£7,842	£19,921	£8,831	£5,664	£7,269	£8,354	£10,617	£123,910	£(17,443)
Overall Total	£(20,004)	£(1,462)	£15,933	£(6,067)	£(754)	£853	£10,656	£(2,653)	£(2,248)	£(434)	£(1,792)	£(129)	£(4,827)	£7,077	£27,081

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Total Check £0

Tor RFC 17/18 Financial Performance - House

Sales/Income	Target	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	Total	Variance
Bar	£46,700	£3,165	£2,327	£3,138	£1,561	£5,078	£6,619	£5,232	£4,580	£3,419	£3,992	£5,177	£3,762	£48,049	£1,349
Catering	£3,468					£375						£225		£600	(£2,868)
Club Hire	£7,823	£100	£101	£164	£65	£280	£1,283	£795	£507	£105	£290	£440	£330	£4,461	(£3,362)
Mobile Mast	£4,830		£4,818											£4,818	(£12)
Solar Panels	£1,326				£1,314		£422					£160		£1,896	£570
														£0	£0
Total	£64,147	£3,265	£7,246	£3,303	£2,939	£5,733	£8,325	£6,027	£5,087	£3,524	£4,282	£6,001	£4,092	£59,824	(£4,323)

Costs	Budget	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	Total	Variance
Bar	£19,287	£1,348	£910	£1,183	£874	£1,655	£2,432	£2,379	£1,900	£1,577	£1,637	£1,471	£2,169	£19,534	£247
Catering	£2,821	£105	£118	£2	£31	£532	£163	£773	£82	£33	£56	£382	£186	£2,464	(£357)
BT TV	£1,832	£157	£157	£157	£157	£162	£162	£162	£162	£162	£147	£162	£162	£1,912	£80
Wages	£22,282	£1,489	£1,688	£2,402	£1,812	£2,155	£1,294	£4,299	£3,153	£2,101	£2,358	£2,280	£2,925	£27,957	£5,675
Rates	£631	£1,295					£243						£505	£2,043	£1,412
Light & Heat	£6,386	£1,001	£45		£998	£45		£473	£45				£1,496	£4,102	(£2,284)
Grounds/Equip maint	£1,412	£158	£753		£58				£95					£1,064	(£348)
Premises R & M	£2,262	£62	£241	£255		£2,193	£127	£785		£56	£139	£246		£4,101	£1,839
Cleaning	£1,926	£151	£134	£293	£142	£164	£85		£299	£352	£131	£98	£385	£2,234	£308
														£0	£0
Total	£58,839	£5,765	£4,044	£4,292	£4,071	£6,907	£4,506	£8,870	£5,738	£4,282	£4,467	£4,639	£7,828	£65,411	£6,572

Overall Total	£5,308	(£2,501)	£3,201	(£990)	(£1,131)	(£1,174)	£3,818	(£2,843)	(£651)	(£758)	(£185)	£1,362	(£3,737)	(£5,587)	(£10,895)
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Tor RFC 17/18 Financial Performance - Sponsorship

Sales/Income	Target	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	Total	Variance
Club	£200			£785	£4,500	£560	£500						£400	£6,745	£6,545
Away Kit	£11,064													£0	(£11,064)
Other	£668											£200		£200	(£468)
Quiz Night	£660									£389				£389	(£271)
Fundraisers	£1,500	£317					(£386)						(£110)	(£179)	(£1,679)
														£0	£0
Total	£14,092	£317	£0	£785	£4,500	£560	£114	£0	£0	£389	£0	£200	£290	£7,155	(£6,937)

Costs	Budget	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	Total	Variance
Printing	£129													£0	(£129)
Beanies	£0													£0	£0
Sponsorship costs	£125				£270	£500	£217						£125	£1,112	£987
Postage & Printing	£0													£0	£0
Away Kit	£6,202													£0	(£6,202)
Dinner & Dance	£1,894													£0	(£1,894)
Leaflets														£0	£0
Reunion Dinner	£257													£0	(£257)
														£0	£0
Total	£8,607	£0	£0	£0	£270	£500	£217	£0	£0	£0	£0	£0	£125	£1,112	(£7,495)

Overall Total	£5,485	£317	£0	£785	£4,230	£60	(£103)	£0	£0	£389	£0	£200	£165	£6,043	£558
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Tor RFC 17/18 Financial Performance - Playing

Sales/Income	Target	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	Total	Variance
Match fees	£3,744					£549	£295	£330	£270	£350	£145	£265	£115	£0	£0
Tour	£183													£2,319	(£1,425)
Match trips	£87	£775				(£775)	£4,254	(£4,157)	£88					£185	£98
Total	£4,014	£775	£0	£0	£0	(£226)	£4,549	(£3,827)	£358	£350	£145	£265	£115	£2,504	(£1,511)
Costs	Budget	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	Total	Variance
1st XV Home Kit	£2,016				£1,879									£1,879	(£137)
Coaching	£6,644				£850	£720	£450	£860	£970	£515	£1,145	£690	£805	£7,005	£361
Coaches Kit	£0													£0	£0
Playing Costs/(incl re	£2,885				£186	£20	£302	£300	£225	£22	£140	£234	£502	£1,931	(£954)
Logo Set Up	£0													£0	£0
Minibus Trips	£251													£0	(£251)
Gav Badges	£0													£0	£0
Physio Costs	£162													£0	(£162)
Laundry	£522	£112	£28		£56	£66			£98		£84	£122	£82	£648	£126
Tour	£0													£0	£0
Total	£12,480	£112	£28	£0	£2,970	£806	£752	£1,160	£1,293	£537	£1,369	£1,046	£1,389	£11,463	(£1,017)
Overall Total	(£8,466)	£663	(£28)	£0	(£2,970)	(£1,032)	£3,797	(£4,987)	(£936)	(£187)	(£1,224)	(£781)	(£1,274)	(£8,960)	(£494)

Tor RFC 17/18 Financial Performance - Minis

Sales/Income	Target	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	Total	Variance
Membership	£6,007					£3,892	£2,421	£49	£200		£100			£6,662	£655
Fund-raising	£5,409	£1,139				£570	£691		£796	£715	£375	£1,550	£425	£6,262	£853
Kit Sales	£2,438	£170				£968	£658	£1,783	£8	£85	£454	£70		£4,196	£1,758
Grant	£250							£1,510						£1,510	£1,260
Spon'ship next season													£750	£750	£750
Total	£14,104	£1,309	£0	£0	£0	£5,430	£5,281	£1,832	£1,005	£800	£929	£1,620	£1,175	£19,379	£5,275

Costs	Budget	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	Total	Variance
Playing Kit	£6,667		£2,183	£479	£59	£1,418	£809	£1,105	£82	£288	£323	£33		£6,780	£113
Coaching														£0	£0
Coaches Kit						£152		£345						£497	£497
Playing Costs (incl meals)	£662			£316	£105		£110				£325	£40	£309	£1,205	£543
Logo Set Up														£0	£0
Minibus Trips	£358													£0	(£358)
Gav Badges/flags	£1,106													£0	(£1,106)
Physio & First Aid Costs	£200													£0	(£200)
Printing etc	£687			£265		£556	£118					£42		£981	£294
														£0	£0
Total	£9,680	£0	£2,183	£1,060	£164	£2,127	£1,037	£1,450	£82	£288	£648	£115	£309	£9,463	(£217)

Overall Total	£4,424	£1,309	(£2,183)	(£1,060)	(£164)	£3,303	£4,243	£382	£922	£512	£281	£1,505	£866	£9,916	£5,492
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Tor RFC 17/18 Financial Performance - Business

Sales/Income	Target	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	Total	Variance
Membership	£2,252	£112	£100	£157	£216	£782	£229	£128	£117	£122	£122	£122	£118	£2,326	£74
Miscellaneous	£89				£8	£8		£17	£17	£45		£17		£111	£22
														£0	£0
														£0	£0
														£0	£0
Total	£2,341	£112	£100	£157	£224	£790	£229	£145	£134	£167	£122	£139	£118	£2,438	£97

Costs	Budget	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	Total	Variance
														£0	£0
Advertising/website	£125				£140	£163	£125	£125	£125	£125	£125	£125		£1,053	£928
Insurance	£1,503	£155	£155	£155	£155	£155	£155	£155	£155			£166	£166	£1,570	£67
PSP	£1,185	£29	£29	£30	£36	£29	£48	£30	£56	£60	£198	£64	£103	£711	(£474)
Professional Fees	£6,076	£435	£235	£455	£328	£414	£375	£315	£375	£260	£344	£790	£525	£4,851	(£1,225)
Bank charges	£1,910	£110	£143	£366	£106	£92	£157	£158	£340	£92	£99	£188	£131	£1,982	£72
POS Term Hire	£275	£20	£20	£20	£20	£20	£20	£20	£20	£20	£20	£20	£40	£260	(£15)
Subscriptions	£224				£158	£230	£20							£408	£184
Training costs	£500						£272					£1,200		£1,472	£972
Total	£11,798	£749	£582	£1,025	£942	£1,103	£1,172	£802	£1,071	£556	£786	£2,554	£965	£12,306	£508

Overall Total	(£9,457)	(£637)	(£482)	(£868)	(£718)	(£313)	(£942)	(£657)	(£937)	(£389)	(£664)	(£2,414)	(£847)	(£9,869)	(£412)
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Tor RFC 17/18 Financial Performance - Pilton

Sales/Income	Target	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	Total	Variance
Income	£22,651		£23,388	£3,200		£8								£0	£0
														£26,597	£3,946
														£0	£0
														£0	£0
														£0	£0
Total	£22,651	£0	£23,388	£3,200	£0	£8	£0	£0	£0	£0	£0	£0	£0	£26,597	£3,946

Costs	Budget	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	Total	Variance
Pitch fee	£5,970			£6,258										£0	£0
Purchases	£7,499		£6,873	£877										£6,258	£288
Light & heat	£140	£613	£150											£7,750	£251
Repairs & maint	£374		£941											£763	£623
														£941	£567
														£0	£0
														£0	£0
														£0	£0
														£0	£0
Total	£13,983	£613	£7,964	£7,135	£0	£0	£0	£0	£0	£0	£0	£0	£0	£15,712	£1,729

Overall Total	£8,668	(£613)	£15,425	(£3,935)	£0	£8	£0	£0	£0	£0	£0	£0	£0	£10,885	£2,217
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Tor RFC 17/18 Financial Performance - Carnival

Sales/Income	Target	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	Total	Variance
Bar	£15,630							£13,091						£13,091	(£2,540)
Food	£1,668													£0	(£1,668)
														£0	£0
Income														£0	£0
Total	£17,298	£0	£0	£0	£0	£0	£0	£13,091	£0	£0	£0	£0	£0	£13,091	(£4,208)

Costs	Budget	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	Total	Variance
Bar purchases	£7,253						£157	£5,825						£5,982	(£1,271)
Food Purchases	£819								£120					£120	(£699)
Equipment hire	£8,011							£1,813						£1,813	(£6,198)
Staff	£850								£167					£167	(£683)
Security	£1,235													£0	(£1,235)
Insurance	£199													£0	(£199)
Misc	£41								£360					£360	£319
														£0	£0
Total	£18,408	£0	£0	£0	£0	£0	£157	£7,638	£647	£0	£0	£0	£0	£8,442	(£9,966)

Overall Total	(£1,110)	£0	£0	£0	£0	£0	(£157)	£5,452	(£647)	£0	£0	£0	£0	£4,648	£5,758
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